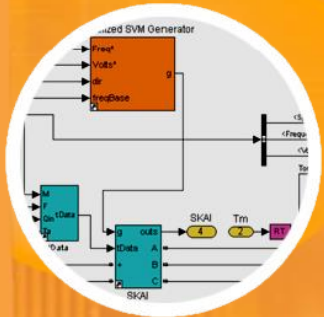




Evolution of the Electric Power Grid



IEEE LI Section
Power Electronics Symposium
Thursday, 2018 November 8

GREG TREMELLING



→ Founded in Merrimack, NH in 1997
by John O'Connor and Dave
Zendzian

→ Specialize in the design and
manufacture of:

- DC & AC Motor Drives
- Power Inverters
- DC/DC Converters



- Offering complete power electronics solutions - from concept to production
 - 24 employees
 - 12,000 sq ft facility in Merrimack, NH
 - In-house power / controls systems design engineering staff
 - Local Production & test geared towards low 1000's
 - China based manufacturing partner as needed

- Affiliate of Semikron International (www.semikron.com)
 - A global leader in power semiconductor assemblies and solutions



Key Customer List



ELECTROMOTIVE

NEC



EARL ENERGY

FLEXGEN



ETAGEN





World Wide Customer Base



- Trusted world wide
- Reliable business partner

Head Quarters  SCR Boards  Motor Drives  PCS/Power Supply 

- History of high reliability power conversion
- Legacy of serving high quality brand names
- Examples of the application of cutting edge technology

Grid Energy Storage

- Behind the meter
- Modular Grid Scale solutions
- DC to DC converters
- Grid Connected Flywheel Inverters



Mobile / Transportation

- EV Charging
- HVAC Compressor drives (Rail)
- Railway applications
- Heavy Truck

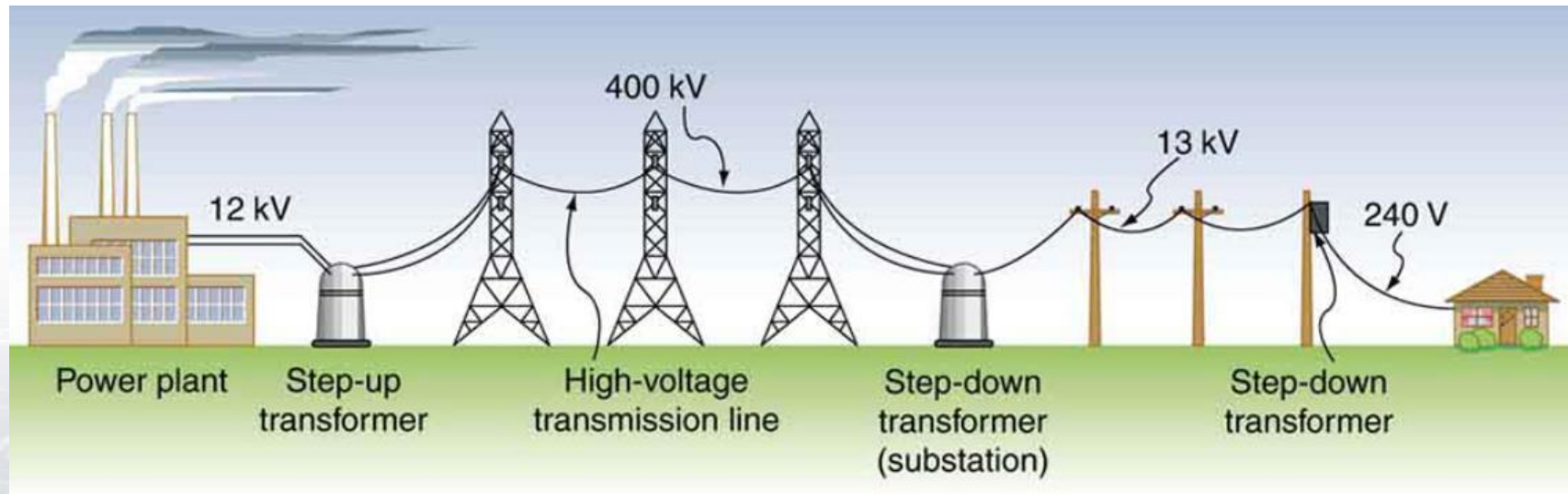


High Speed Drives

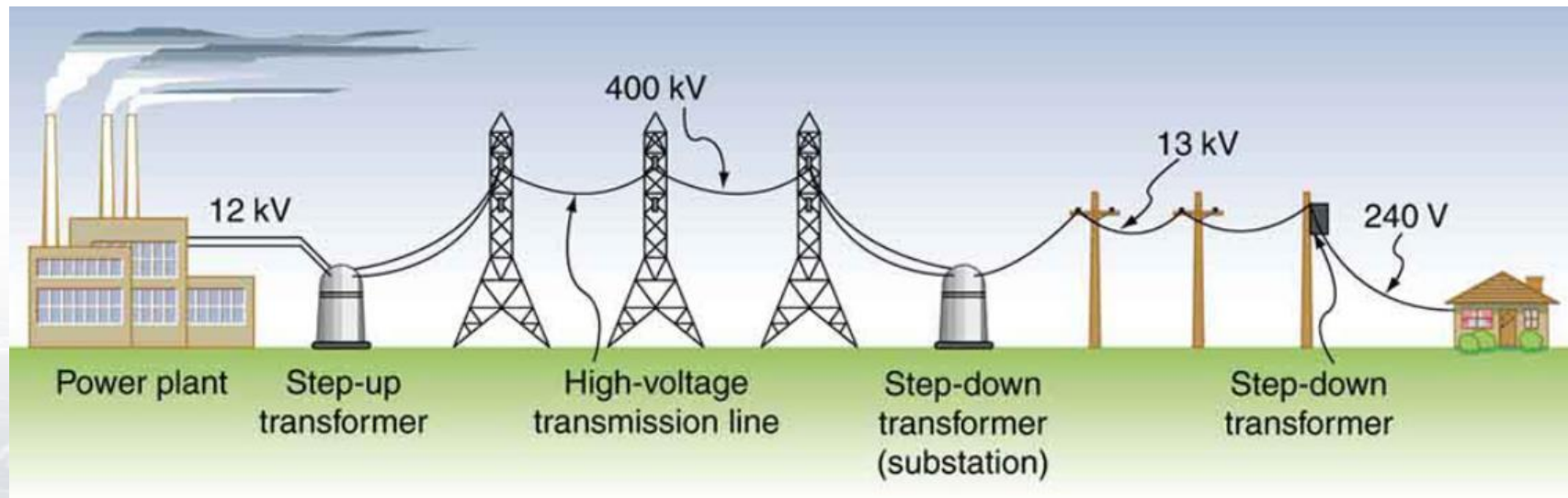
- Innovative micro turbine drives
- Multi stage generator technology
- High Speed Flywheel Electronics



- Central Generation depends on averaging loads over large geographical areas
 - Result is very heavily weighted average which changes slowly

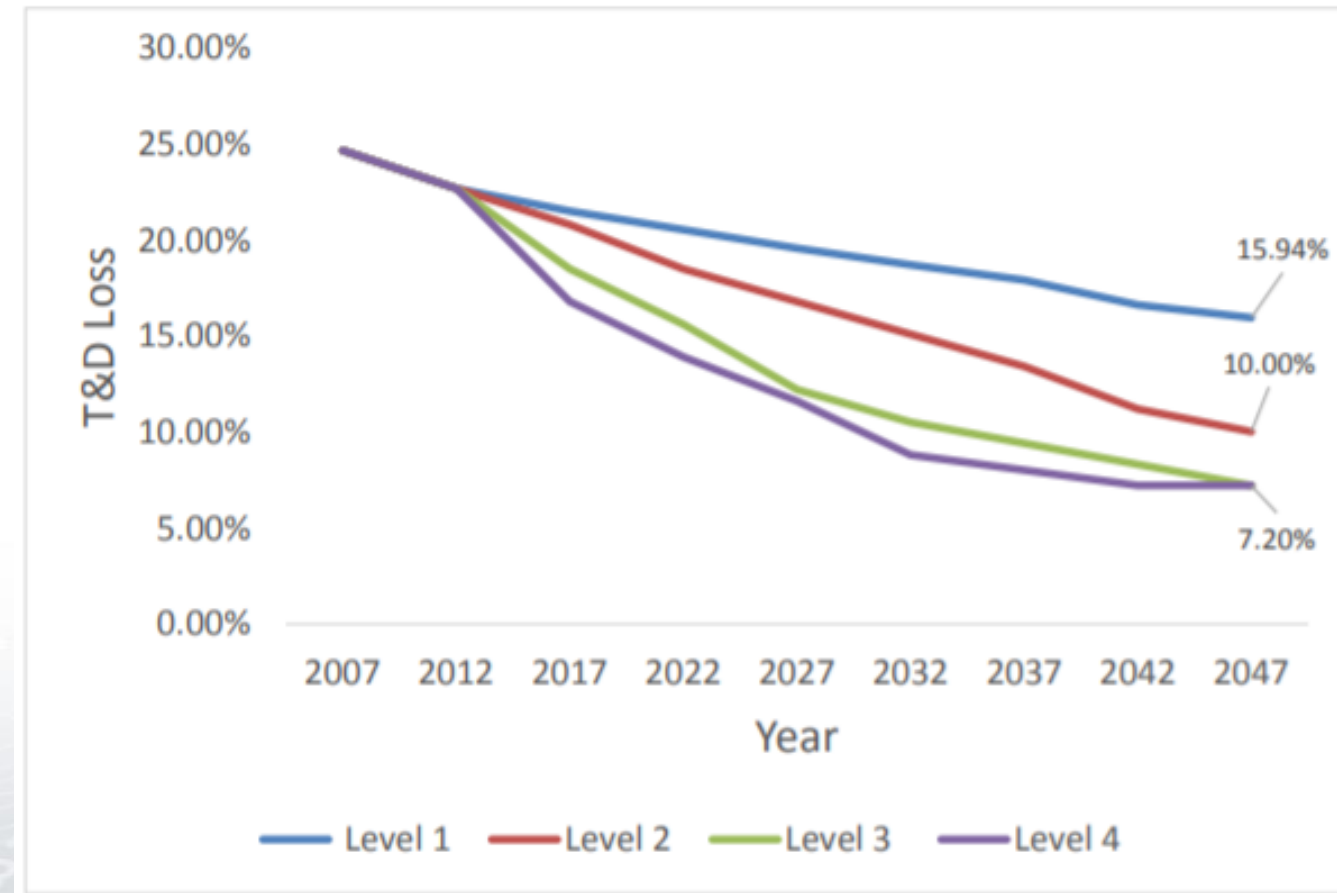


- Losses are substantial!!
- According to US Energy Information Administration (EIA) estimates that electricity transmission and distribution (T&D) losses average about 5% of the electricity that is transmitted and distributed annually in the United States.





- Other regions around the world suffer much higher losses than the USA
- India example
 - Currently ~20% lost in T and D
- Analysis shows that by application of DER
 - → 7% future loss target by 2042

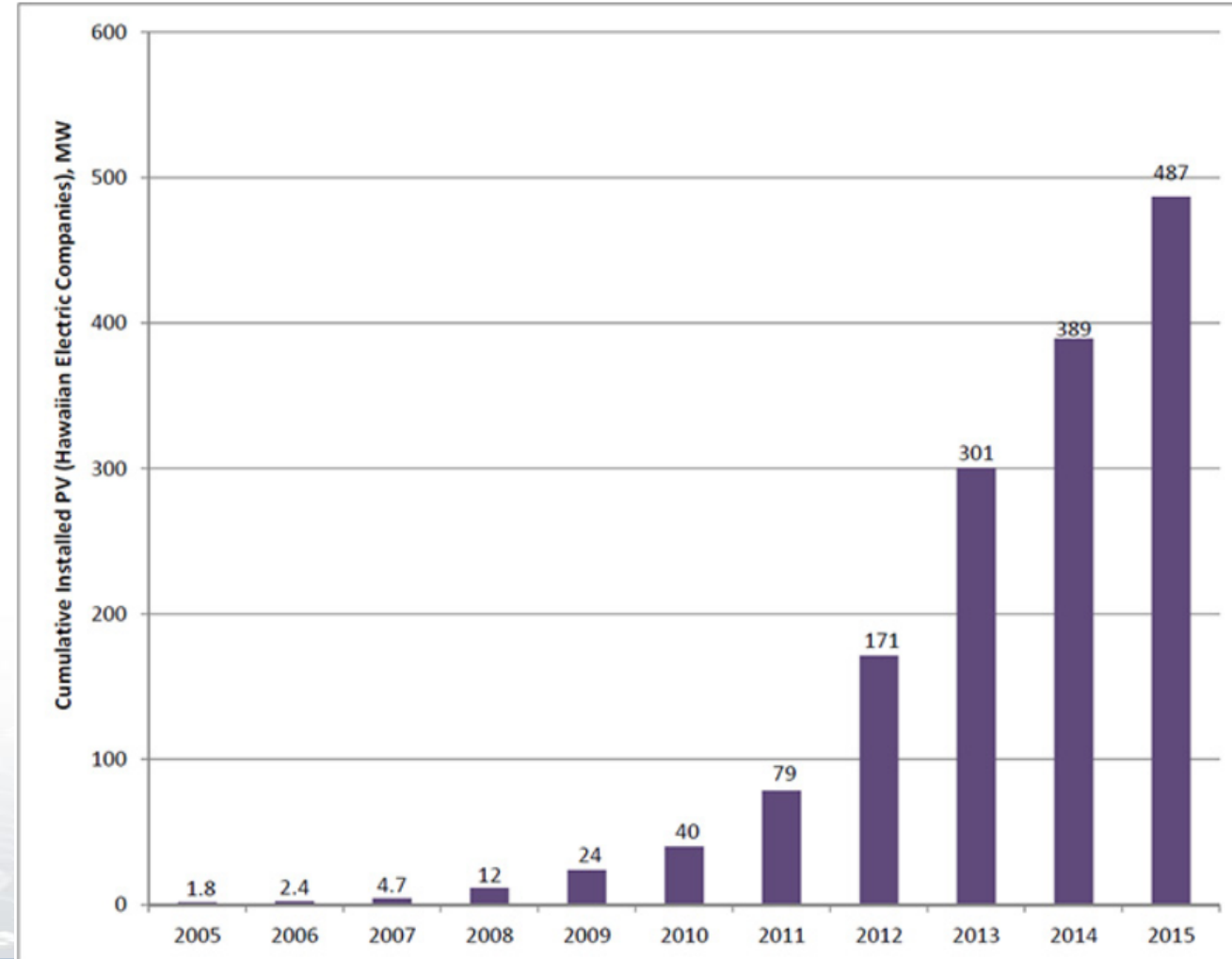


- Metering classes designed around types of consumers and size, time, and type of their **loads**
- Fundamentally does not comprehend accounting for Distributed Energy Resources around the grid
- In some ways early attempts to “bandaid” or update metering to account for DER have failed → Dec 2015 Nevada Example
 - <https://www.greentechmedia.com/articles/read/nevada-regulators-eliminate-retail-rate-net-metering-for-new-and-existing-s#gs.1sk1oWc>
- Metering policy will dominate adoption of Distributed Energy Resources



Hawaii

- “The Net Energy Metering Program Was A Huge Success”
.....So much so that it has since been shut down
- 487MW of Solar installed across Hawaii utilities from 2001 until 2015
- Hawaii achieves 25% clean energy in 2016
- *As a direct result of renewable success/net metering was shut down and the model was changed to **"self consumption"***



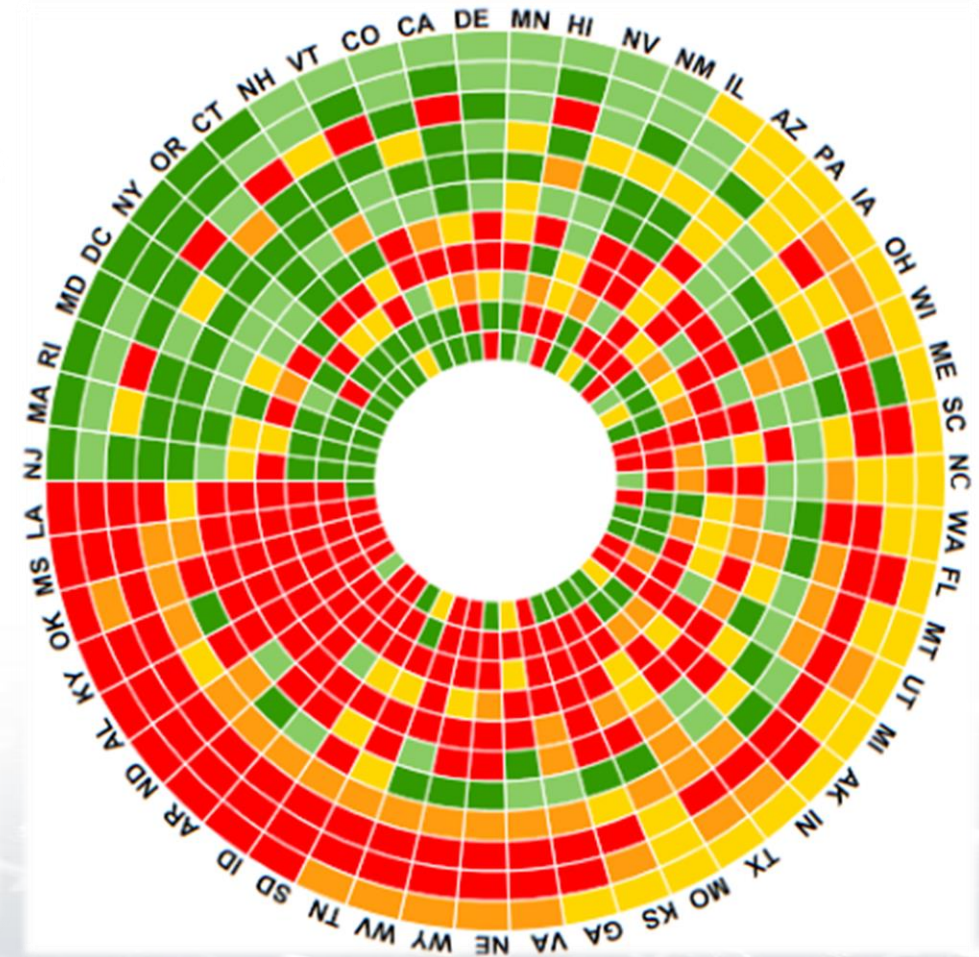
Grading Scale:



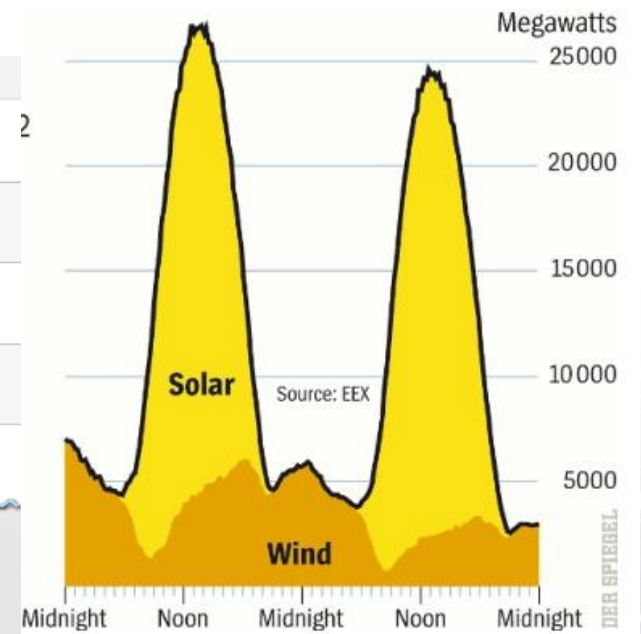
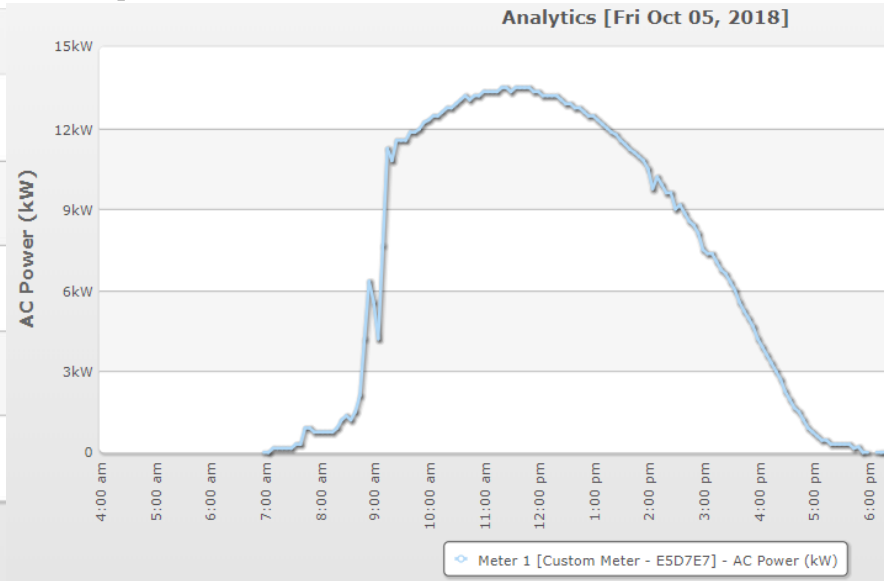
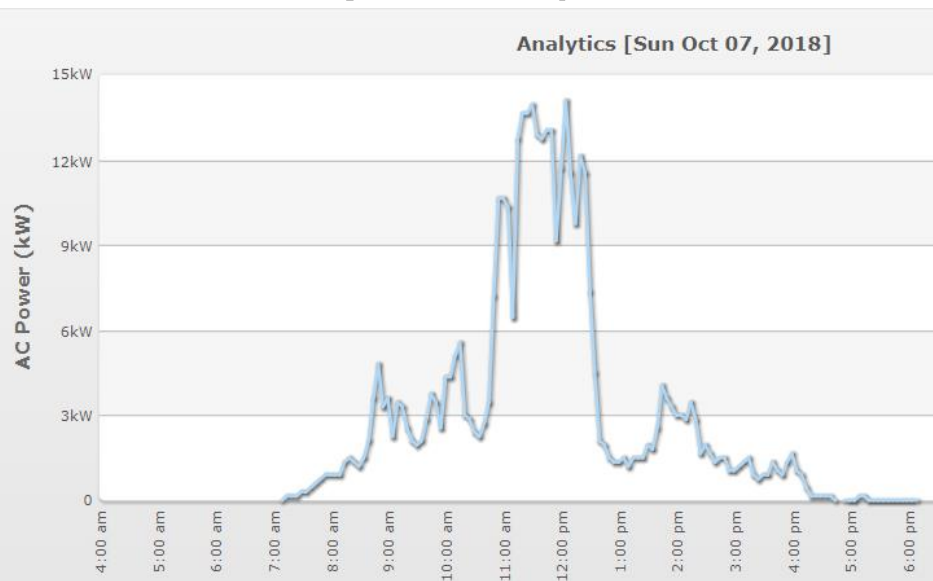
- 8 out of the 10 best solar states are clustered in New England area

Factors:

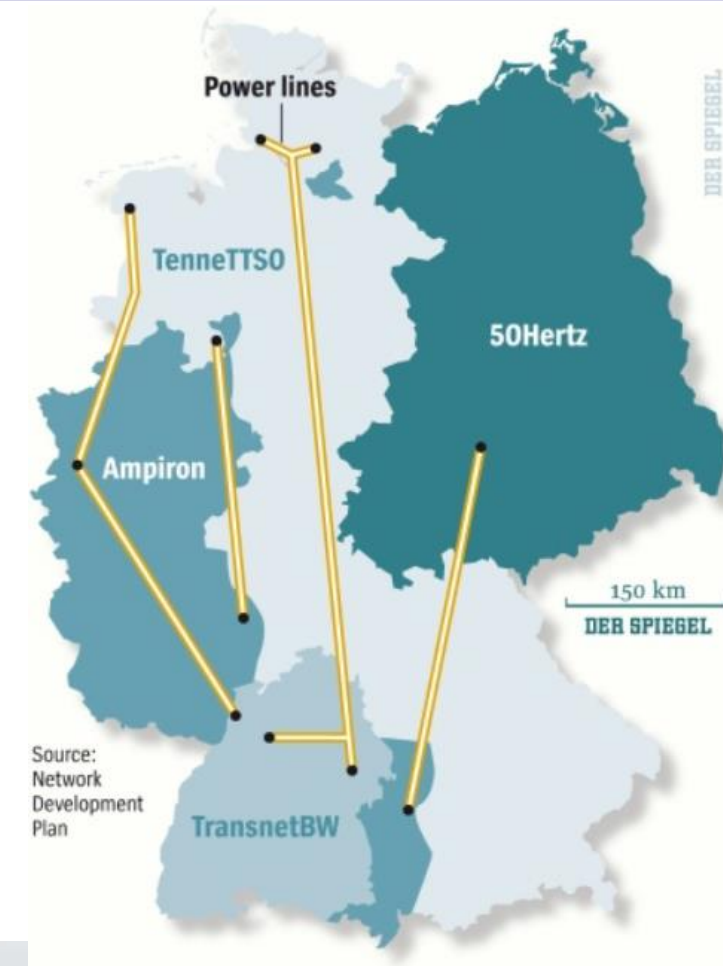
- 1) Overall Grade (Outer ring)
- 2) Renewable Portfolio Standard (RPS)
- 3) Solar Carve Out
- 4) Electricity Price
- 5) Net Metering
- 6) Interconnection
- 7) Solar Rebates
- 8) State Solar Tax Credits
- 9) Performance Payments
- 10) Sales Tax Exemption
- 11) Property Tax Exemption



- Grid instability
- Abundance of power where / when its not needed (California/Duck; Germany/wind/solar transmission)
- Renewable plants more prone to injecting turbulence into grid network (~20% point of inflection)



- **(2013 headline..)** "Germany's Green Energy Destabilizing Electric Grids"
 - Location of resources/ + 25 Billion transmission line upgrades
- Poland and the [Czech Republic](#), are building a huge switch-off at their borders to block the import of green energy that is destabilizing their grids and causing potential blackouts in their countries. [\[v\]](#)
- This action by German's neighbors fragments the European electrical grid, turning Germany **into an electrical island.**



Opposing Forces!

- Net metering puts burden on utility vs. consumer
- Lack of net metering hurts incentive to increase renewable penetration

- So... What is the correct answer then?

- 2017 Study by GE for Hawaii included application of storage



- GE study concluded that for Hawaii to operate efficiently, reliably, and securely new technologies like Energy storage would need to be deployed





ENERGY STORAGE APPLICATIONS

- GE study indicates majority of applications are between 15 min and 4 hours
 - Snicker...
- Many approaches to achieve grid stability and transactable financial models

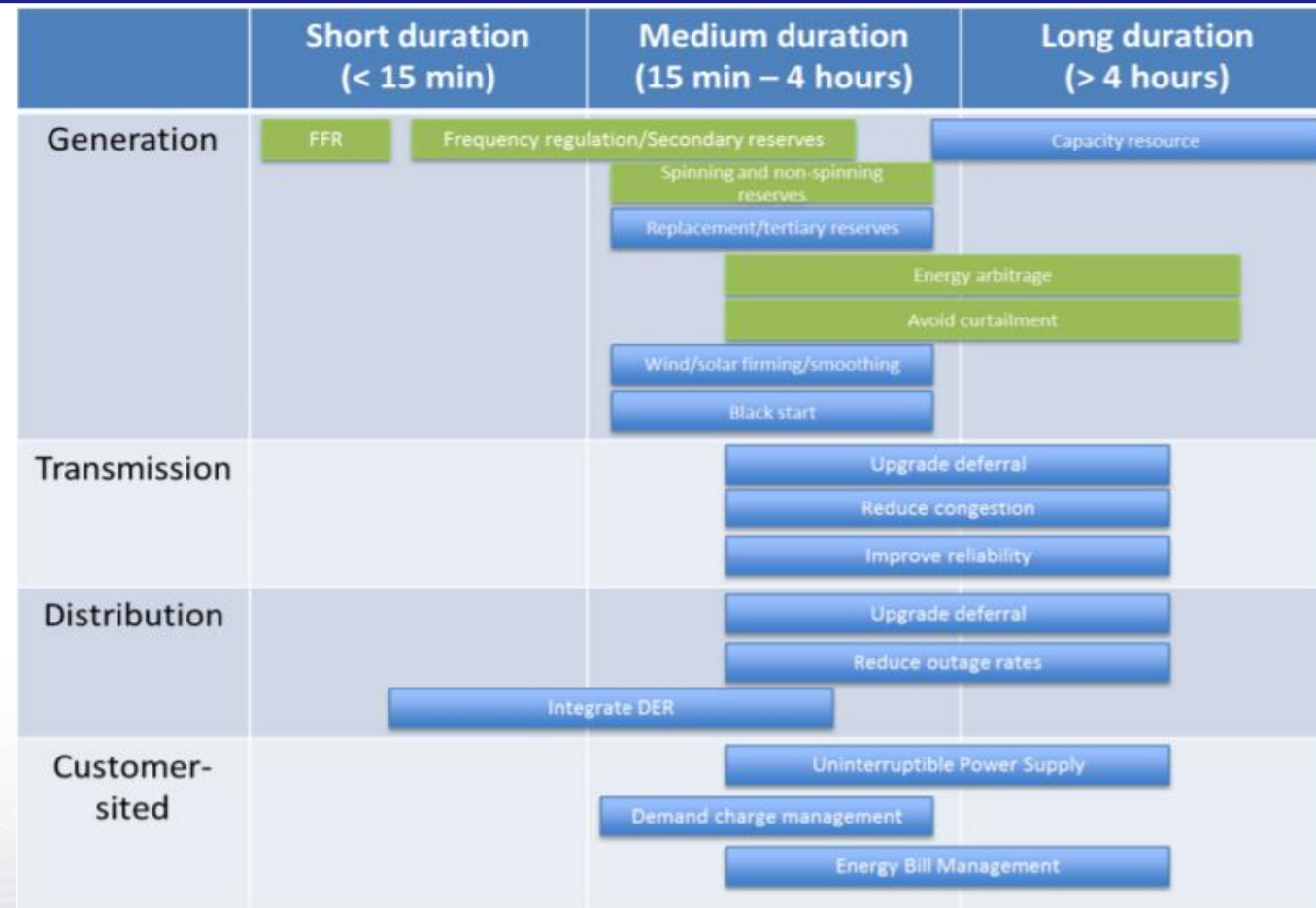


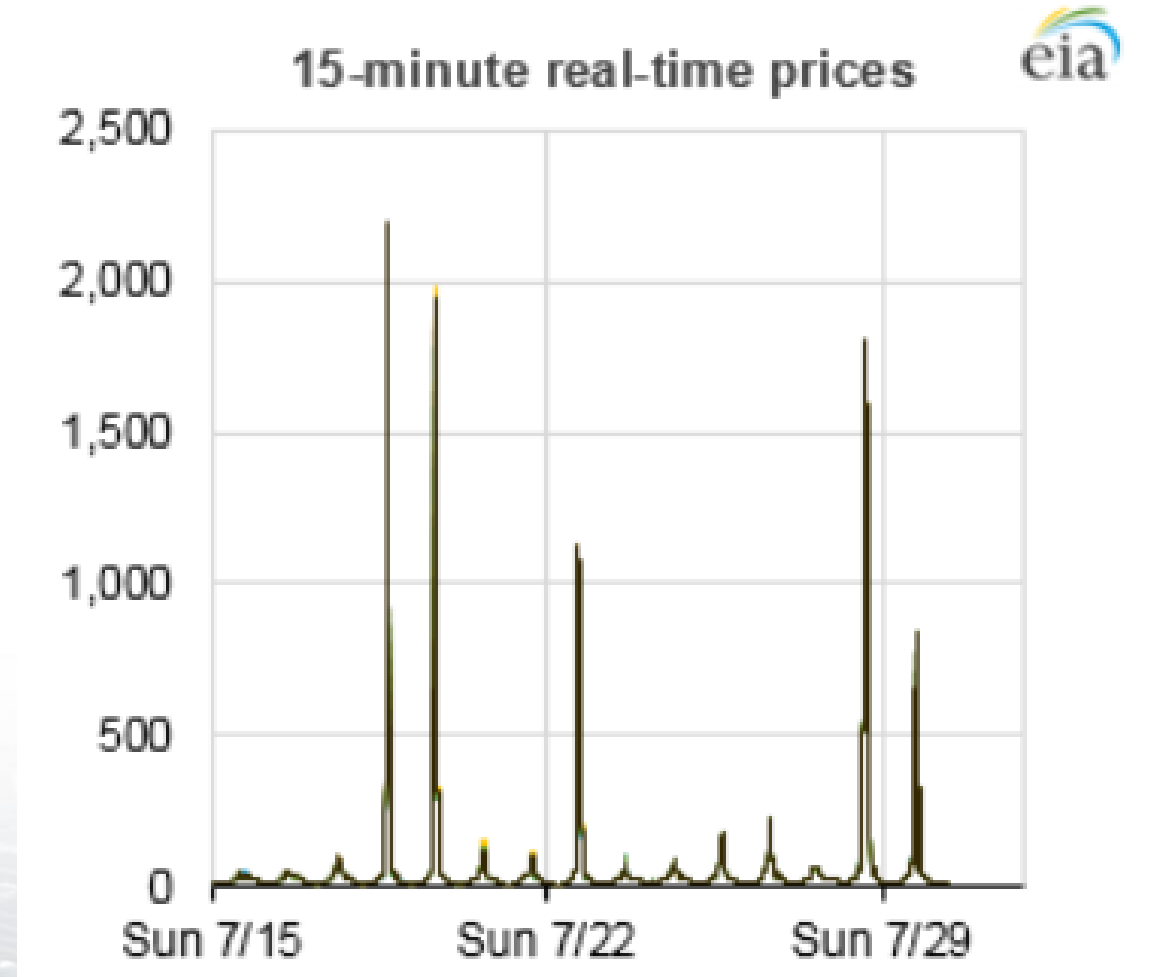
Figure 1: Various Applications of a Battery Energy Storage System



ENERGY STORAGE APPLICATIONS

-CAPACITY

- ERCOT allows wholesale prices to rise relative to increases in demand, up to a price cap of \$9,000 per megawatthour (MWh).
- $\$9,000\text{MWh} * (1\text{MWh}/1000\text{Kwh}) = 9\$/\text{KWh!}$
- Day-ahead wholesale prices in ERCOT reached close to \$2,000/MWh on the days of record-high peak loads in July.

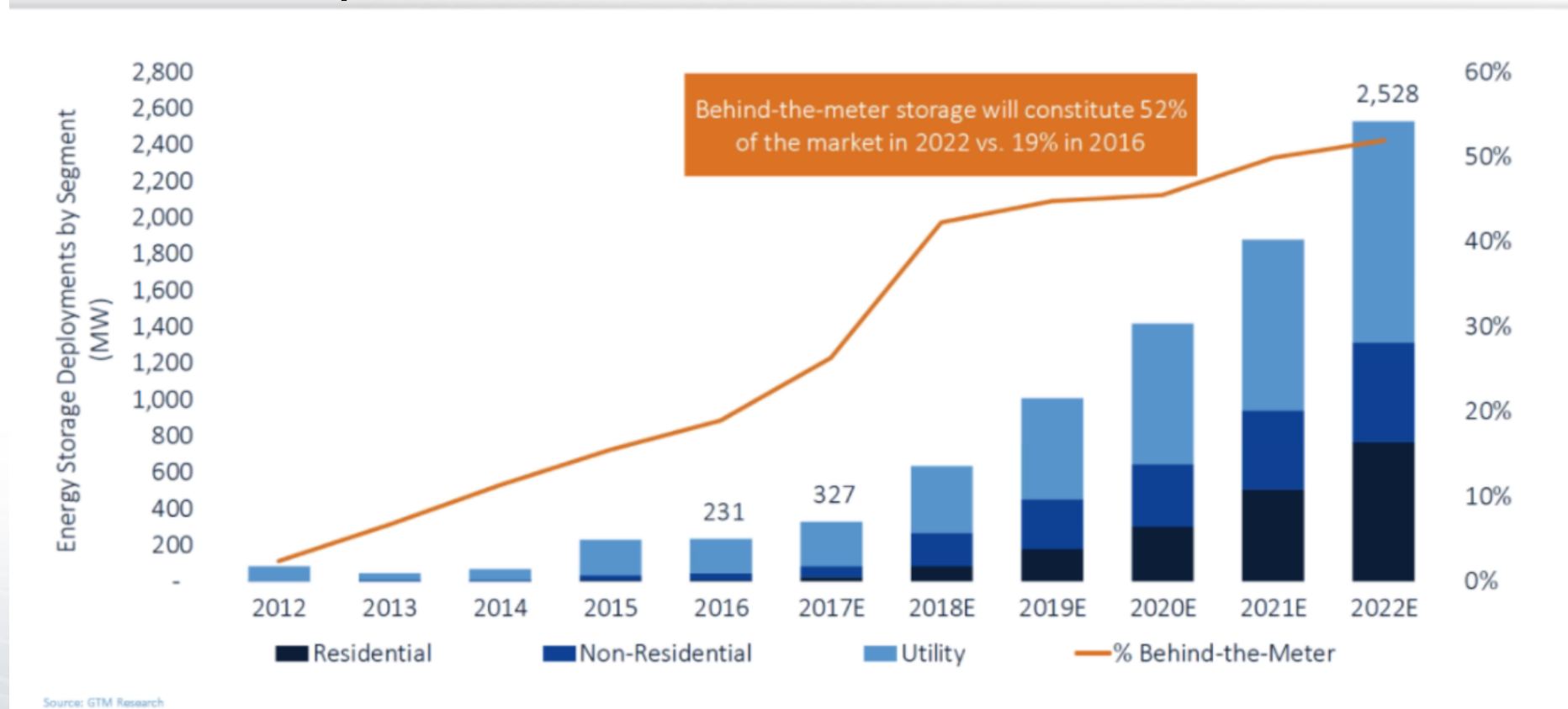




ENERGY STORAGE APPLICATIONS -BEHIND THE METER

- 52% of the energy storage market will be behind the meter by 2022

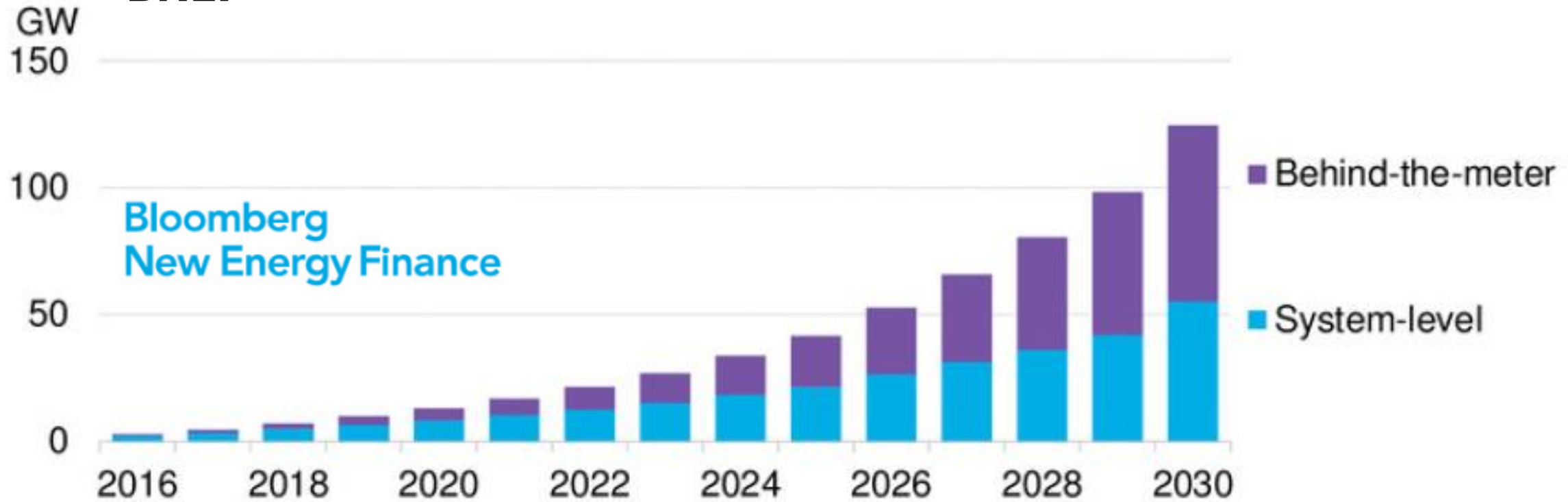
Short Term
forecast by
GTM Research
(2016 chart)





ENERGY STORAGE APPLICATIONS -BEHIND THE METER

Behind the meter applications will represent ~50% of the market as the overall market grows according to BNEF



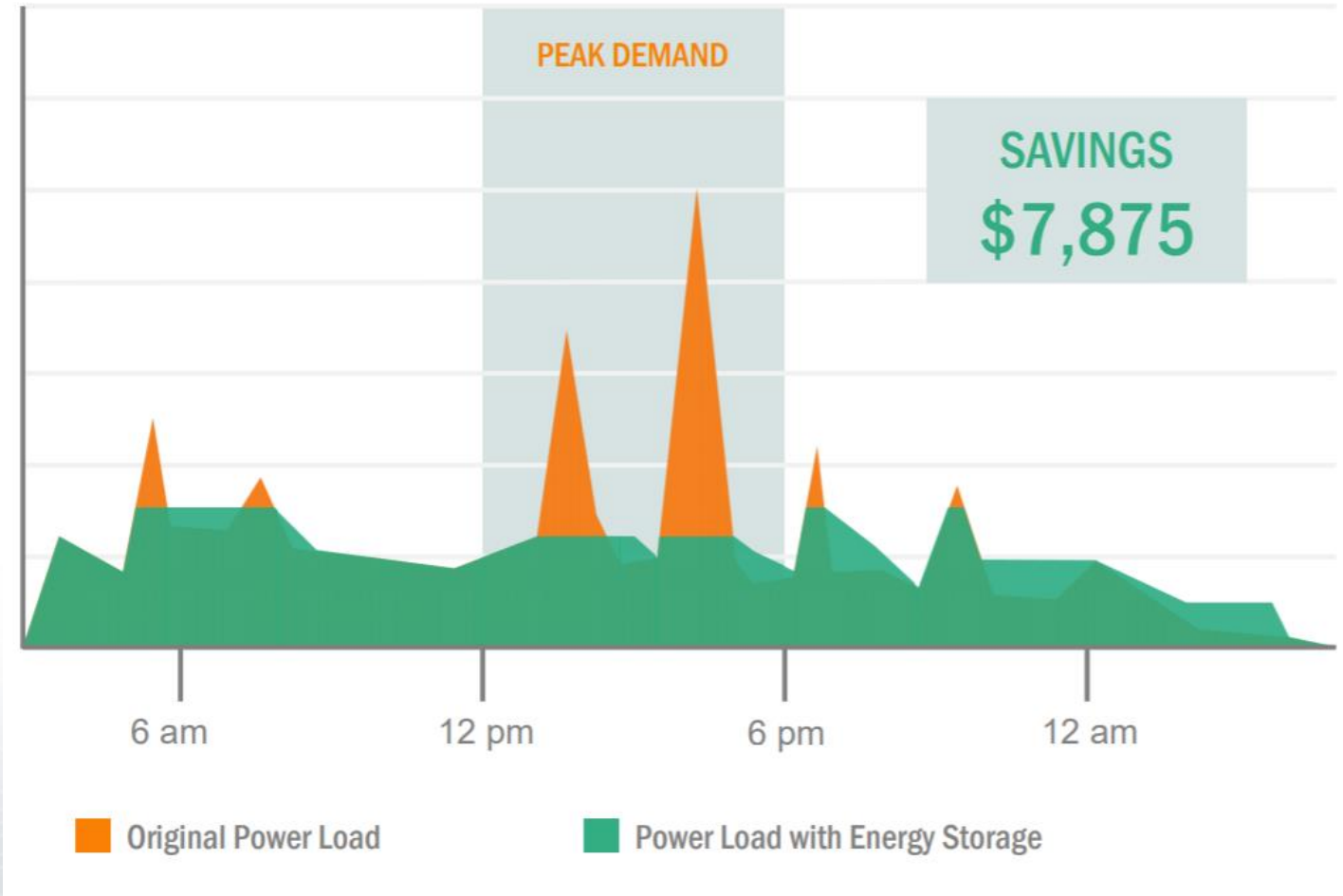


ENERGY STORAGE APPLICATIONS

-DEMAND CHARGE MANAGEMENT

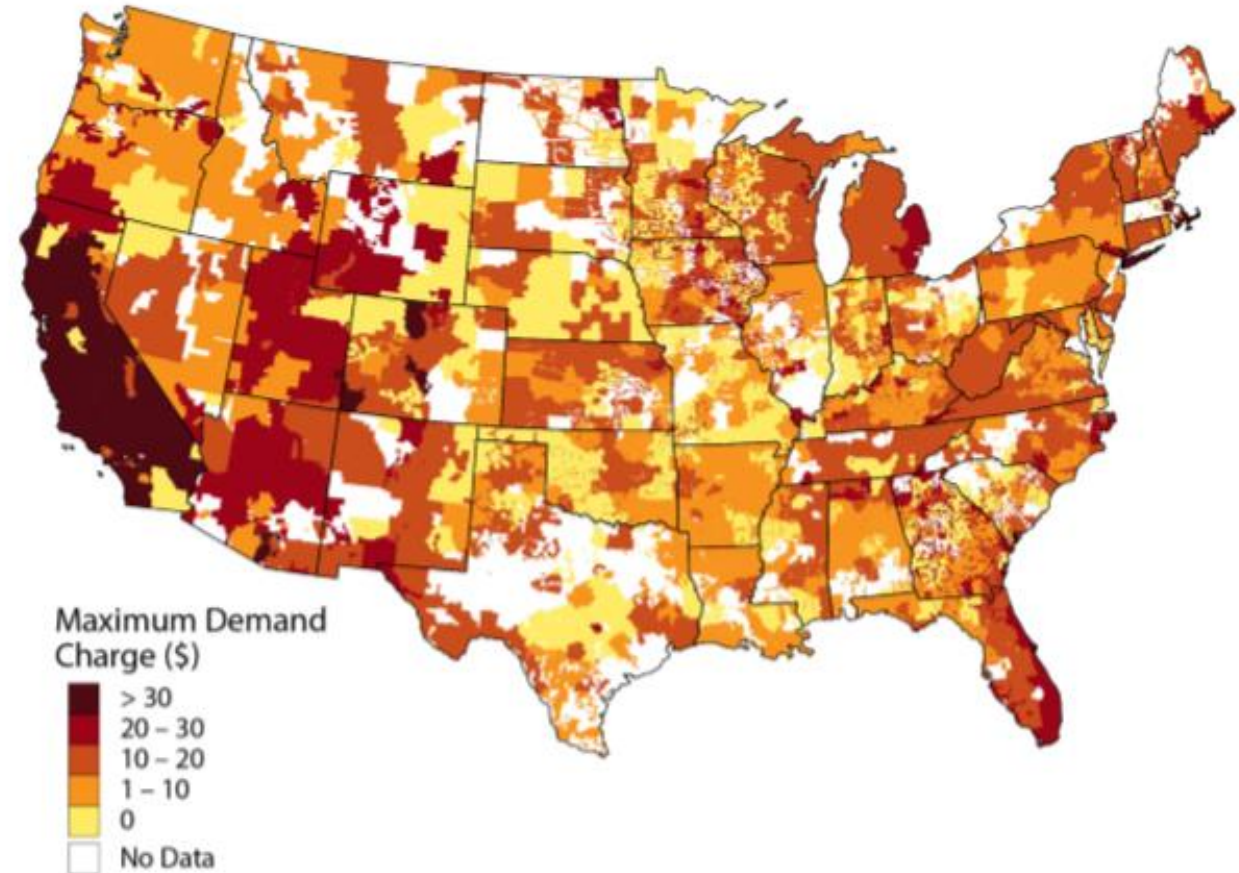
Demand Charge Management (DCM)

- Utilizes energy storage to “hide” peak power events from the utility to reduce electric bills
- Energy storage is discharged when power consumed from utility exceeds set threshold
- Utility charge is based on single highest 15 min average during the billing cycle



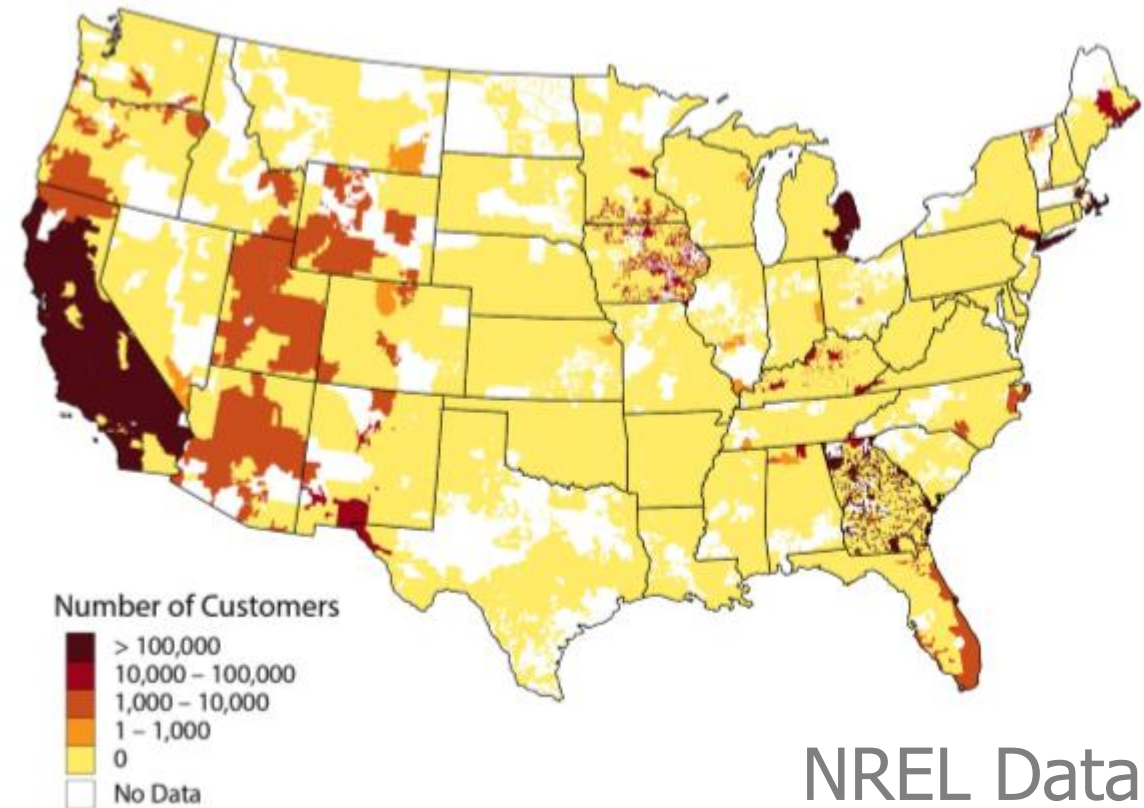
Maximum demand charges by utility territory

- Market for demand charge management exists when demand charge pricing is high
- Specific areas of the USA Market can be identified and targeted



Number of Customers eligible for Demand Charge > \$20

- Significant number of customers in the USA are eligible for demand charge rates as high as \$20/KW
- Usage profile plays a large role in whether or not a business or facility can benefit from demand charge management



NREL Data

CA, HI, NY and PJM Account for the Bulk of Behind-the-Meter Storage Deployments to Date



California Market Drivers

- SGIP Incentive Program
- Utility procurements including AB 2514 (1.3 GW of storage by 2020, portion must come from customer-sited resources), PRP and LCR
- Grid modernization activity via policies such as Demand Response Auction Mechanism
- High demand charges
- Residential TOU rates on the horizon for customers subscribing to net-energy metering



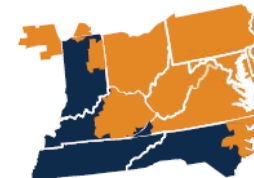
New York Market Drivers

- Insert teGrid modernization programs and pilot projects (e.g., NY Reforming the Energy Vision, Brooklyn-Queens Demand Management)
- Non-wires alternative RFPs from electric utilities offer opportunities for behind-the-meter storage participation
- High demand charges, particularly in New York City
- New York City's recently announced energy storage target of 100 MWh by 2020



Hawaii Market Drivers

- High electricity rates
- Revisions to net-energy metering rules: In October 2015, HECO ended traditional net metering, new customers must go on grid-supply (allows export at wholesale rate, has caps that self-supply, which encourages solar-plus-storage)
- High solar PV penetration



PJM Market Drivers

- Resiliency programs (e.g., NJ Renewable Electric Storage program)
- Significant historical deployment of behind-the-meter solar PV
- Regional interest in microgrids

- **MASS SMART** program incentivizes adding storage to solar by applying a “bonus” adder for every KWh solar produces because storage is present
- **California** has mandated that 100% of homes build in 2020 and beyond have solar
 - Self-Generation Incentive Program (SGIP) has allocated more than 6x more money for energy storage systems >10Kw in size as compared to “small residential” energy storage systems
 - Distributed assets have the potential to more effectively manage the grid as opposed to central assets
 - VPP (Virtual Power Plant Concept)



- **40KW** dual conversion in 19" 2.5U height!
- Air Cooled
- Flexible DC bus voltage/Auto sense AC output voltage

- “Ozip” Flexible **100KW** platform
 - Interleaved DC to DC
 - 3 phase grid tied
 - Motor drive





TOPOLOGY AND COMPONENT SELECTION

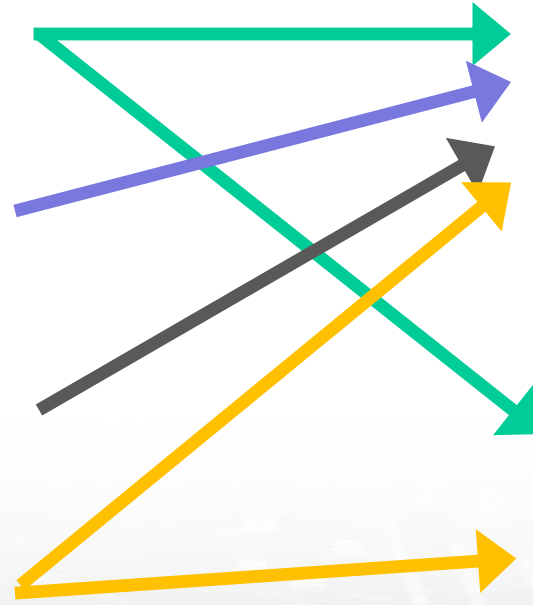
Topology

1/2 Bridge / "6pack" / 2 level

(neutral point clamp)NPC MLI

T-NPC

Boost Stage

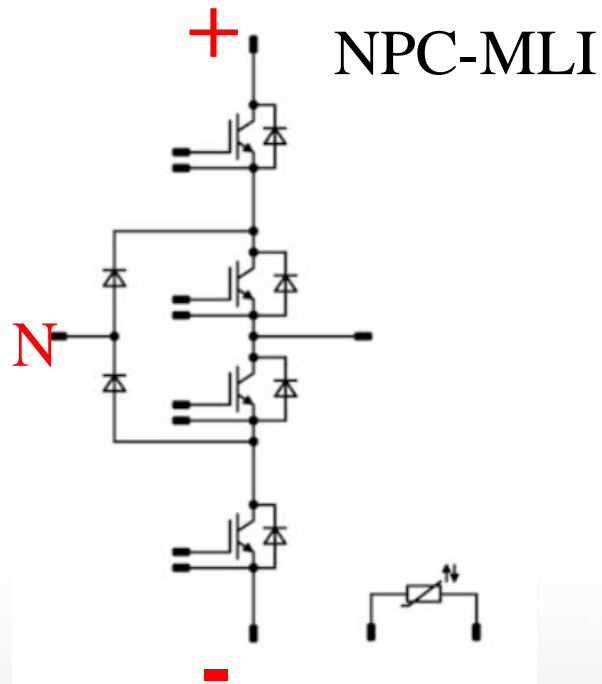


Component Selection

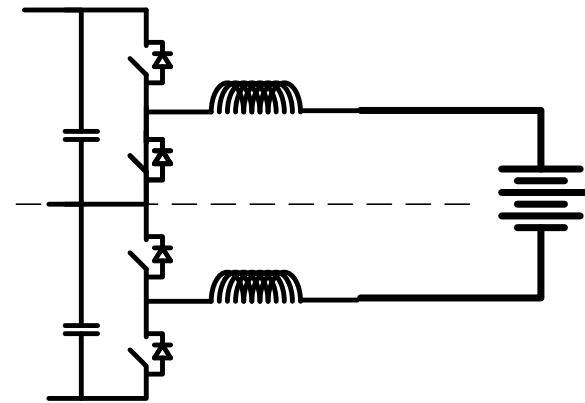
IGBT Si

SiC

NPC (neutral point clamped)

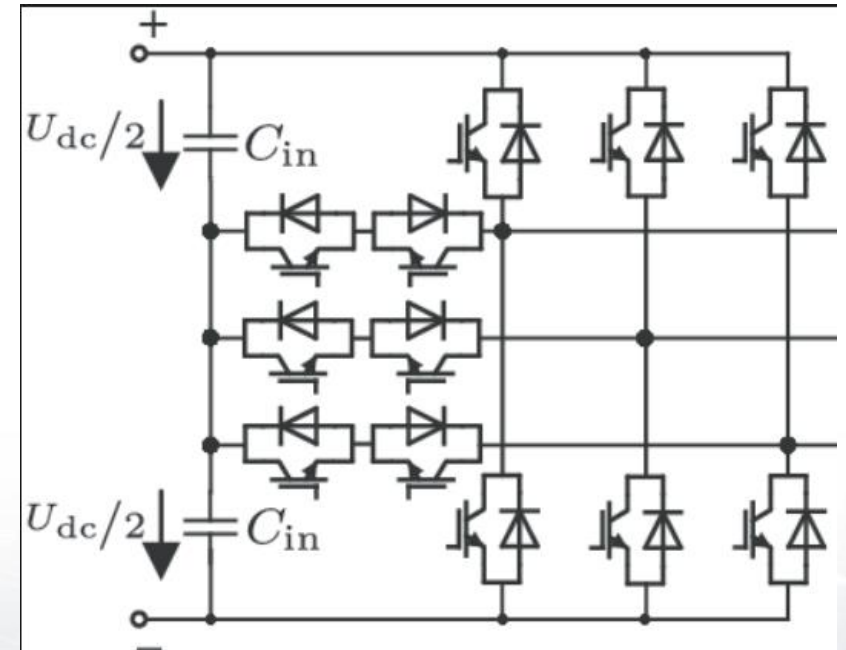


A-NPC variation also has its place (A=active)



3 level Bi Directional Boost Converter

T-Type NPC

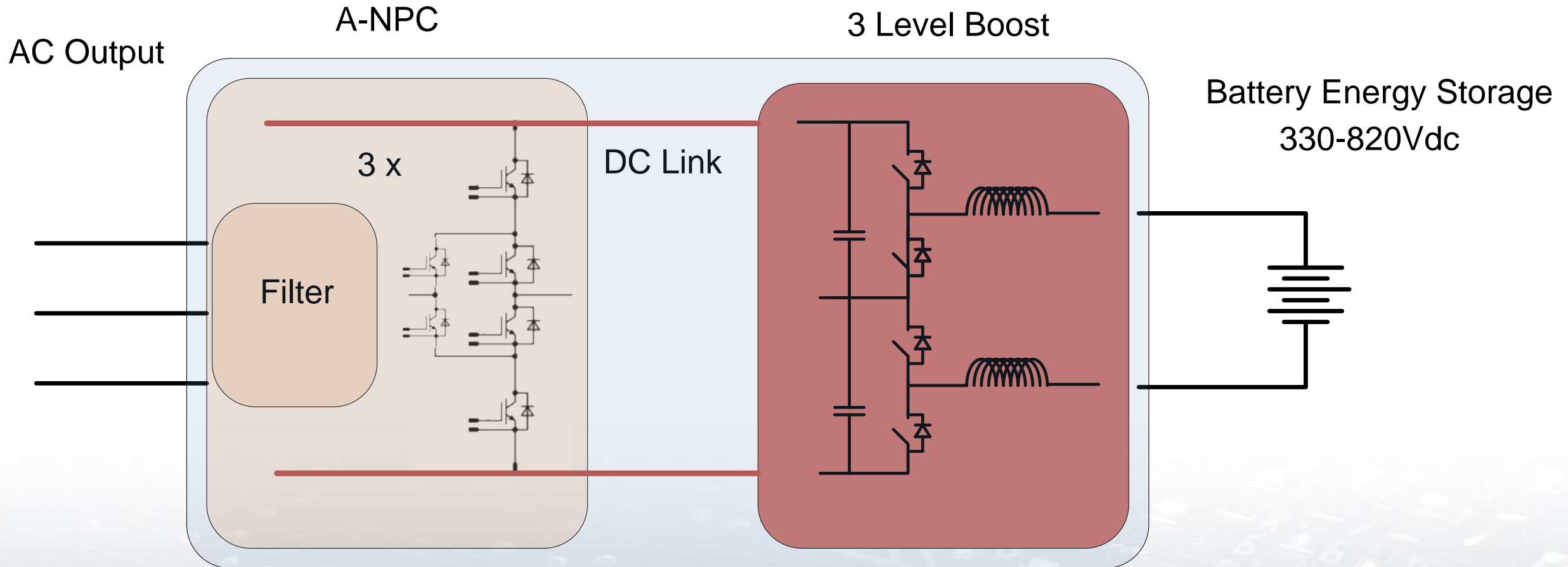




Pout = 100kW, T=80C				Power loss (W)			Efficiency		
	Module / Device	Nominal VDC (V)	Fs (kHz)	Switch + Diode PF =0.95	Switch + Diode PF =-0.95	Filter (W)	Sourcing	Charging	Average
NPC	SKiM301MLI07E4	800	12	1390	1456	475	98.2%	98.1%	98.1%
	SKiM301MLI07E4	800	18	1604	1660	350	98.1%	98.0%	98.1%
	SKiM301MLI12E4	920	12	1825	1841	546	97.7%	97.7%	97.7%
	SKiM301MLI12E4	920	18	2261	2164	403	97.4%	97.5%	97.5%
TNPC	SKiM301TMLI12E4B	800	12	1127	1110	475	98.4%	98.4%	98.4%
		800	18	1393	1325	350	98.3%	98.4%	98.3%
3-level Boost	SKM600GB066D	800	20	778	1032	500	98.7%	98.5%	98.6%
TNPC Combined			18/20						97.0%
SiC 2-Level	SKM350MB120SCH17	800	24	793	1038	475	98.7%	98.5%	98.6%
		800	36	952	1196	350	98.7%	98.5%	98.6%
		800	48	1111	1354	275	98.6%	98.4%	98.5%
SiC Conventional Boost	SKM350MB120SCH17	800	50	414	426	275	99.3%	99.3%	99.3%
SiC Combined			48/50						97.8%

Topology & Conditions	Device Voltage	VDC (V)	Fs (kHz)	Efficiency	Normalized Cost
NPC	1200	920	18	97.5%	1.00
TNPC + 3-level Boost	1200/650	800	18/20	97.0%	1.44
SiC 2-Level + conventional Boost	1200	800	48/50	97.8%	2.01

- NPC MLI came out at the highest efficiency and lowest cost compared to other topologies



OZpcs-RS40 Specifications

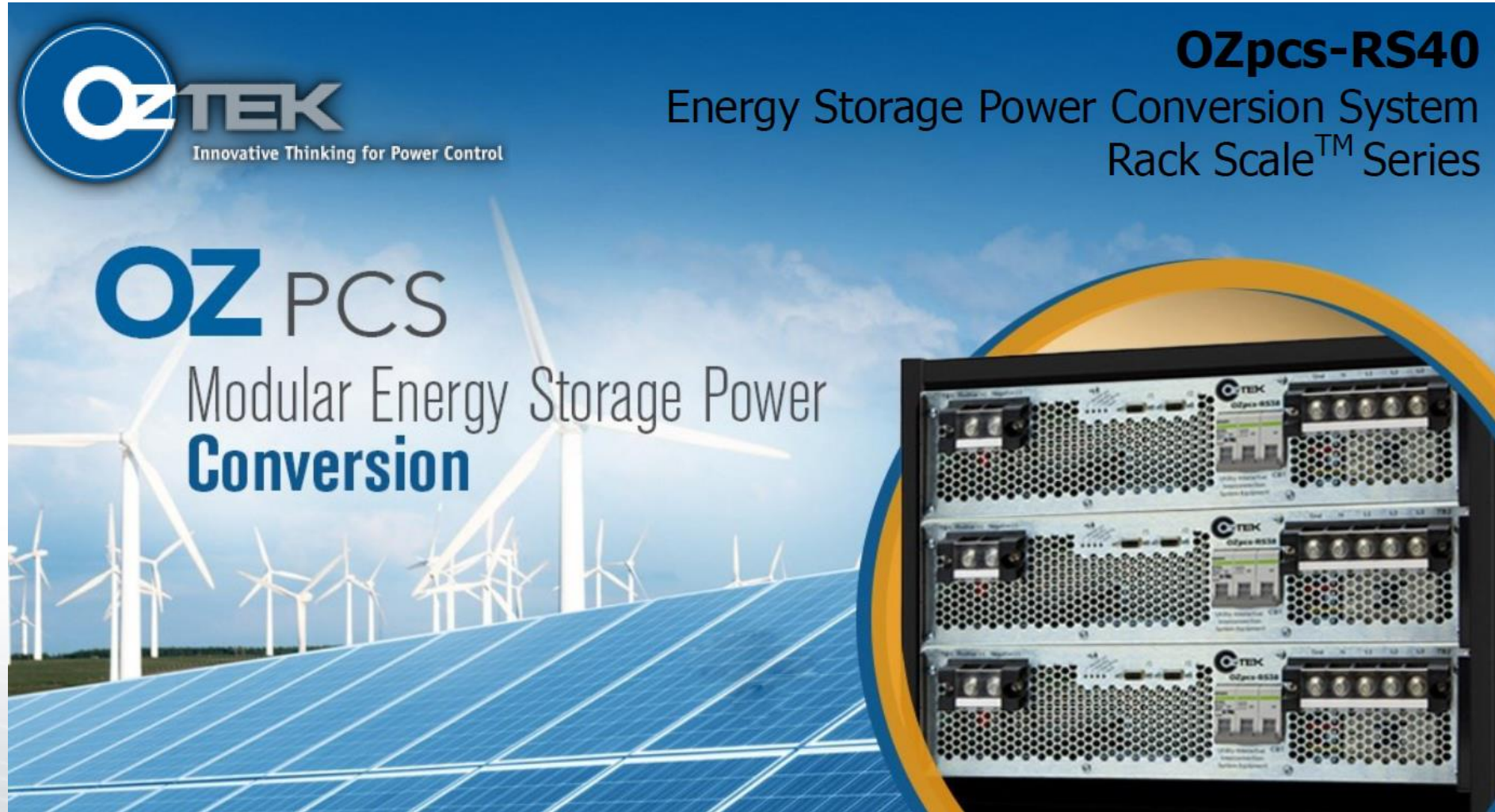
DC Connection	
Operating Voltage Range	330 - 820 VDC
Full Power Voltage Range	550 - 820 VDC
Max DC Current	+/- 75 A
Max DC Power	40 kW
Wiring Configuration	2 Wire
AC Connection	
Max AC Power	40kVA @ 480 V _{RMS}
Max AC Current	50Arms
AC Line Voltage	208 - 480 V _{RMS}
AC Line Frequency	50 / 60 Hz
Power Factor	> 0.97 at rated power
Current Harmonics	IEEE 1547 Compliant, <3%THD
Typical Efficiency	97 %



- Designed for Behind The Meter (BTM) Energy storage applications
- Fully Scalable



- Bolt AC and DC sides together to build higher power solutions
- SunSpec Compliant
- Modular solution puts you in control of O and M costs



OZTEK
Innovative Thinking for Power Control

OZ PCS

Modular Energy Storage Power Conversion

OZpcs-RS40

Energy Storage Power Conversion System
Rack Scale™ Series

